

Construction Services

MARKET OVERVIEW

- ▶ In 2002, the Canadian construction contracting industry was valued at US\$23.6 billion.
- ▶ Projected growth in 2004 is 6.4% for a total industry value of US\$26.3 billion, and industry experts predict annual growth in the range of 1.9% to 2.6% in the next two to three years.

COMPETITORS

- ▶ The Canadian construction contracting business is highly developed and very competitive. The largest 100 contracting firms account for approximately 1/3 of total industry figures.

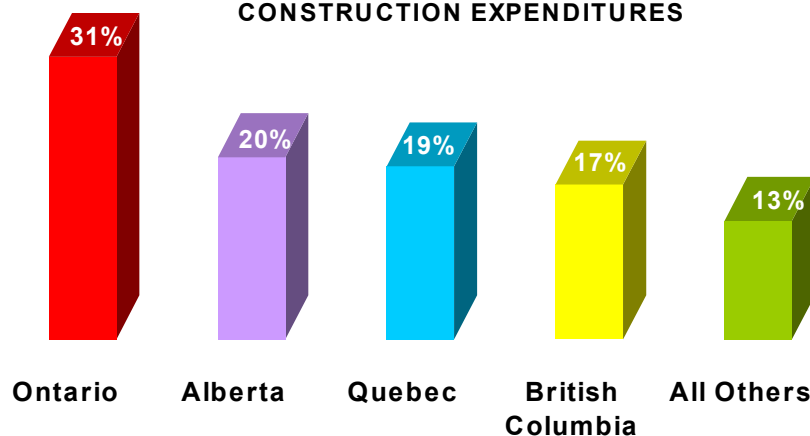
COMMERCIAL PROSPECTS

- ▶ Renovation spending in 2004 is expected to reach US\$ 25.3 billion.
- ▶ Institutional construction will lead the ICI construction sectors in Canada. Institutional building starts are projected to increase to 35.5 million square feet in 2004, up from 33.5 million square feet in 2003.
- ▶ Most industrial activity is expected in the forestry, metals, petroleum products, transportation, and automotive sectors.
- ▶ Commercial construction starts are projected to be 40 million square feet in 2004 and 46 million square feet in 2005. The majority of construction activity will take place in Ontario, Alberta, and Quebec.

PRINCIPAL SUB-SECTORS

- ▶ Residential
- ▶ Renovation
- ▶ Institutional
- ▶ Industrial
- ▶ Commercial

CONSTRUCTION EXPENDITURES



COMMERCIAL OPPORTUNITIES

Largest Institutional CI Projects in Canada (as of November 2003)			
Project	Location	Current Construction \$Value (U.S.)	Status
Centre de sante universitaire Montreal	Montreal, QC	\$ 607,000,000	Contemplated
Light Rail Transit	Waterloo, ON	\$ 379,000,000	Contemplated
Vancouver Convention Center	Vancouver, B.C.	\$ 375,000,000	Planning
Casino de Montreal	Montreal, QC	\$ 357,000,000	Contemplated
Battery Park – Phases 2 & 3	Toronto, ON	\$ 332,000,000	Negotiated/planning
William Osler Health Centre	Brampton, ON	\$ 266,000,000	Negotiated/planning
Union Station	Toronto, ON	\$ 228,000,000	Planning
Canadian Centre of Sport Excellence	Calgary, AB	\$ 197,000,000	Planning
Alaska Natural Gas Transportation Pipeline	Yukon, Northern B.C., Northern Alberta	\$6 billion	Announced, project to commence in 2005
Mackenzie Valley Natural Gas Pipeline	Mackenzie Valley, N.W.T., Northern Alberta	\$2.7 billion	Announced
Voyageur Oilsands Development	Near Fort McMurray, Alberta	\$2.5 billion	Announced, project to commence in 2004
Pollution Control Upgrades	Toronto, Ontario	\$3.184 billion	Under construction, upgrades completed by 2010

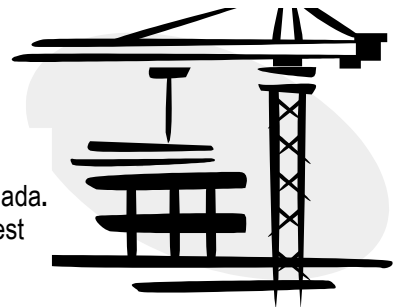
THINK CANADA FIRST!

Architectural, Construction and Engineering services in Canada are essential contributors to Canada's economy. The industry currently represents 11% of Canada's GDP and is expected to show continued growth and increased profitability for the next five years. The Canadian government has committed more than US\$5 billion in infrastructure funding. In addition, the 2010 Winter Olympic Games will be hosted by Canada's most western province, British Columbia. Although the 2010 Games are still six years away, many of the infrastructure and Olympic facility projects are being initiated in the short to medium-term. Contact the U.S. Commercial Service in Canada and explore the export opportunities in this market today.

When you think of exporting, Think Canada First!

OTHER RESOURCES

- ▶ U.S. Department of Commerce ACE Team Leader, Raj Dheer: raj.dheer@mail.doc.gov
- ▶ A Practical Guide for Architectural, Construction and Engineering Service Companies Working in Canada. For a free copy, contact Rita Patlan, Trade Specialist at (416) 595-5412, ext. 223 or e-mail your request Rita.Patlan@mail.doc.gov.
- ▶ The Canadian Construction Association: www.cca-acc.com



We hope that you find this information useful. If you would like further information, please contact Rita.Patlan@mail.doc.gov, the CS Canada National Construction, Architecture and Engineering Services Sector Specialist. Visit our website www.BuyUSA.gov/Canada to discover other commercial opportunities in Canada. (July 2004)

CONTACT US

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